

EXECUTIVE SUMMARY

Recommendation \$500,000 or Greater 17-005V – Occupational and Physical Therapy Services

This Request for Proposal (RFP) was issued to provide students who qualify for services as Exceptional Student Education and Support Services (ESE) Occupational and Physical Therapy services (OT/PT) under the Individuals with Disabilities Education Act and Individuals with Disabilities Improvement Act of 2004 and any other students identified by the District staff or as required by legislature. The current contract, 14-001V Occupational and Physical Therapy Services, was awarded on June 11, 2013 and will expire on June 30, 2016; the term of the contract was for 36 months. There were 52 vendors who submitted a proposal and were awarded the contract. There were 32 vendors who were certified with the M/WBE Department.

Occupational therapy provides therapy for those recuperating from physical or mental illness that encourages rehabilitation through the performance of activities required by daily life. Physical therapy provides treatment of disease, injury, or deformity by physical methods such as massage, heat treatment, and exercise rather than by drugs or surgery. OT/PT services will include, but not limited to, small group or individual therapy with students, evaluations, supervising assistants and aids, record keeping for student attendance, progress reports and therapy notes, individual education plan development, attending in-service meetings as required, and providing consultation with parents, school, and staff.

Awarded vendors are provided their school and student assignments at the start of the school year as well as throughout the year as new students are identified for these services. Placement is based on several factors including, areas of expertise, level of experience with special populations Autism Spectrum Disorder, geographical location, and ability to provide personnel as well as vendor cost. The curriculum supervisor and OT/PT specialists work directly with the awarded vendors regarding placement, delivery of services, and billing. Schools (teacher and ESE specialist) have direct contact in regard to providing student schedules, location for therapy, and setting up Individualized Education Plan meetings and other services as needed.

The process for these services during the school year, is a school will receive a request either generated by the school itself or by parental concerns. Upon review of the referral and receipt of parent consent, an evaluation will be conducted to determine eligibility of services.

A specification change was made for this RFP to include a flat rate (not-to-exceed hourly rate). This specification change prevented a wide fluctuation of pricing and has kept the pricing competitive. For example, Occupational and Physical Therapists rates must not exceed \$64/hour and Certified Occupational Therapist Assistants and Licensed Physical Therapist Assistants rates must not exceed \$45/hour.

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Below is a chart that provides the current OT/PT workload for the District.

2,877	Total OT/PT Services in District
3	Collaboration in Occupational Therapy
2	Collaboration in Physical Therapy
69	Consultation in Occupational Therapy
22	Consultation in Physical Therapy
2,187	Occupational Therapy
594	Physical Therapy

The pricing on this contract was compared to other school districts which competitively bid these services; they are The School District of Palm Beach County, St. Lucie Public Schools, and Hillsborough County Public Schools. The District pricing is competitive with industry pricing.

Job Description	*District Hourly Cost (Average Price) 2016 Pricing	The School District of Palm Beach County (SDPBC) (Average Price) **2013 Pricing	Percentage Difference (SBBC/SDPBC)
Occupational Therapist	\$62.00	\$58.00	SDPBC 7% lower than SBBC
Certified Occupational Therapist	\$40.00	Does not provide	N/A
Physical Therapist	\$59.00	Does not provide	N/A
Licensed Physical Therapist Assistant	\$40.00	Does not provide	N/A

Job Description	*SBBC Hourly Cost (Average Price) 2016 Pricing	St. Lucie Public Schools (SLPS) (Average) 2016 Pricing	Percentage Difference (SBBC/SLPS)
Occupational Therapist	\$62.00	\$62.93	SLPS 2% higher than SBBC
Certified Occupational Therapist	\$40.00	\$50.89	SLPS 27% higher than SBBC
Physical Therapist	\$59.00	\$62.93	SLPS 7% higher than SBBC
Licensed Physical Therapist Assistant	\$40.00	\$50.89	SLPS 27% higher than SBBC

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Job Description	*District Hourly Cost (Average Price) 2016 Pricing	Hillsborough County Public Schools (HCPS) (Average) **2013 Pricing	Percentage Difference (SBBC/HCPS)
Occupational Therapist	\$62.00	\$56.50	HCPS 10% lower than SBBC
Certified Occupational Therapist	\$40.00	\$52.00	HCPS 30% higher than SBBC
Physical Therapist	\$59.00	\$56.50	HCPS 4% lower than SBBC
Licensed Physical Therapist Assistant	\$40.00	\$47.00	HCPS 18% higher than SBBC

- * District hourly cost includes all travel costs. No additional charges will be allowed under this contract.
- ** Current contract pricing. These contracts will be expiring soon.